



cutting through complexity™

KPMG ACADEMY

Grasp knowledge into your hands

JANUARY - JUNE 2011

KPMG academy
PROFESSIONAL TRAINING IN CYPRUS



PROGRAM DETAILS

Date: 12/04/2011

Location: Limassol (Premises not yet confirmed)

Time: 8:30 a.m.-5:30 p.m.

Investment: €300 + VAT per participant

Language: English

Directors: C. Scodanibbio

This seminar may contribute to Continuing Professional Development requirements.



Increase Productivity, Reduce Cost and Enhance Customer Satisfaction: Lean Management Principles for Top Managers

This seminar informs top managers about the lean approach and how it can help them improve productivity, reduce cost and increase customer satisfaction through the enhancement of value-added and the elimination of waste. Participants will understand in depth the Lean Thinking philosophy, and how it applies to different sectors, operations and business processes.

Course Objectives

By the end of the seminar participants will:

- Learn how to use lean ideas to think about process improvement in their own organisation and its value-chain
- Develop a strategy and a medium-term implementation plan to incorporate lean principles into their core and support processes
- Avoid the common pitfalls normally encountered during Lean implementation
- Explore the key requirements for successful employee involvement in Lean practices
- Implement strategies to increase Performance through Lean-Thinking people while assuring their job satisfaction

Methodology

This course, specifically designed for high-level managers, is extremely interactive and supplemented with abundant practical exercises and case studies.

Participants

Business strategists, chief executive officers, executive and managing directors, general managers and high-level managers from private enterprises of all sizes and public/

governmental organisations. Owners/general managers of small enterprises will particularly benefit from attending this course.

Course Content

Industrial Performance

- Organisations' performance: is our Industrial DNA still polluted by old principles of the 1st Industrial Revolution?
- Lean Thinking is the 2nd Industrial Revolution

The origins of Lean Thinking

- Remember! No matter what your business is – you must generate value for your customers!
- Remember! Your people are doing one of three things: a) generating value for your customers or, b) creating or reshuffling waste or, c) doing absolutely nothing.
Lean target: have most of your people producing value

Lean Management: main targets and pre-requisites

- Targets: cut the steps to Value-Adding only, Cut the time to Value-Adding-time only, Zero defects.
- Pre-requisites: a) understand and manage the "change", b) be prepared to abandon the "formula", c) have a clear "direction" and tell your people about, d) get there: with your people, e) overcome resistance to the Lean transition.

Value Adding Management

- How to maximise value and eliminate waste. Case studies.
- "See" the waste, Halt its proliferation, Eliminate it.
- The target : Flow Process, or processing with no waste.
- Continuous-flow in Manufacturing, Services and Projects

Lean Management and Technology

- Motto: "People first, Methods second, third Technology".
Principles of Equipment and Machinery Lean Management.

Lean Management (LM) operationally

- New Products/Services Development, New frontiers in relationships with Suppliers, Opportunities Generation, Customer Relationship, Marketing/ Sales, Accounting
- LM in the Public Sector: open debate.
- LM and Excellence - Lean Kaizen

Lean Thinking and People

- Inserting people in value-generating processes. Switching over from single-skill/single-function activities (tasks) to multi-skill/multi-function process management.
- Evolving from "job description" to "process description".

Trainer's CV

Scodanibbio Carlo **Professional Consultant and HR Trainer**

Carlo Scodanibbio holds an Italian doctor degree in Electrical Engineering (Politecnico di Milano - 1970).

He has over thirty-nine years of experience in Plant Engineering, Project Engineering and Project Management, as well as Industrial Engineering and Operations Management.

He has been a free-lance consultant since 1979 and he has worked in a wide spectrum of companies and industries in many countries. He has co-operated, inter-alia, with the Cyprus Chamber of Commerce, the Cyprus Productivity Centre, the Malta Federation of Industry, the Mauritius Employers' Federation, the Romanian Paper Industry Association, the United Nations Industrial Development Organisation and the University of Cape Town.

Carlo operates as an Independent Professional Consultant and Human Resources Trainer to industry.

His courses and seminars have been attended by well over 14.000 Entrepreneurs, Managers, Supervisors and Workers.

Registration Form

KPMG Academy: January - June 2011

Seminar Details:

Seminar Title: _____
Seminar Date(s): _____

Company Details:

Name: _____
Address: _____
Postcode: _____
Town: _____
Telephone: _____
Email: _____

Delegate (s) Details:

Full Name: _____
Job Title: _____
Telephone: _____ Mobile: _____
Fax: _____
Email: _____

Full Name: _____
Job Title: _____
Telephone: _____ Mobile: _____
Fax: _____
Email: _____

Full Name: _____
Job Title: _____
Telephone: _____ Mobile: _____
Fax: _____
Email: _____

Full Name: _____
Job Title: _____
Telephone: _____ Mobile: _____
Fax: _____
Email: _____

Full Name: _____
Job Title: _____
Telephone: _____ Mobile: _____
Fax: _____
Email: _____

Authorization of Booking:

Signature: _____
Date of Booking: _____

Payment Details:

Number of Participants: _____
Cost per participant*: € _____
VAT 15%: € _____
HRDA subsidy: € _____
Total Amount payable: € _____

*10% Discount for more than two participants from the same company or 20% discount for more than four participants from the same company.

I enclose a cheque payable to KPMG Limited

Bank _____ Cheque No _____

Cheques should be made payable to KPMG Ltd and must be sent to Synthia Pavlou at: 14 Esperidon Street, 1087 Nicosia prior to the start date of the seminar.

I wish to pay by:

VISA MasterCard Diners Card American Express

Name as it appears on Credit Card:

Credit Card Number:

Card Security Code:

Mastercard/Visa – last 3 digits on signature strip

American Express – 4 digits in front of card

Expiry Date: /

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KPMG reserves the right to change the date(s) or time of a seminar or cancel a seminar due to low enrollment or any other reason which makes the conduct of a seminar impractical.

You are deemed to have read and understood these terms and conditions before signing this registration form.

If you do not settle your debt to KPMG Ltd prior to the day of the seminar, your participation cannot be guaranteed.

For more information please contact:

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